

Fund fact sheet

Mergence Domestic CPI + 4% Fund

31 January 2020 - Issued: 21 February 2020



OVERVIEW

| | |
|---------------------------|---|
| Fund Purpose | Generate a real return above inflation whilst minimising medium term risk |
| Investment Style | Absolute Return |
| Benchmark | Headline Consumer Price Index + 4% |
| Investment Vehicle | Segregated |
| Inception date | November 2009 |
| Number of Months | 123 |
| Fund Size | R 2,867 billion |
| Minimum Investment | R100 million |
| Management Fee | Subject to mandate (usually between 0.50% and 1.00% per annum) |
| Performance fees | Negotiable |

INVESTOR PROFILE

The Fund is suitable for institutional investors:

- who believe that the risk of monetary loss is more important than the risk of underperforming the equity markets
- who seek a real return above inflation independent of the overall equity market returns
- who seek an investment solution with a strong focus on medium term capital preservation, while aiming to produce significant growth over the long term

INVESTMENT OBJECTIVE

The Fund is managed with the objective of producing a real return of CPI plus 4% per annum over the longer term while preserving capital over rolling 12-month periods. It may underperform relative to overall equity markets due to its focus on capital preservation and long-term capital growth.

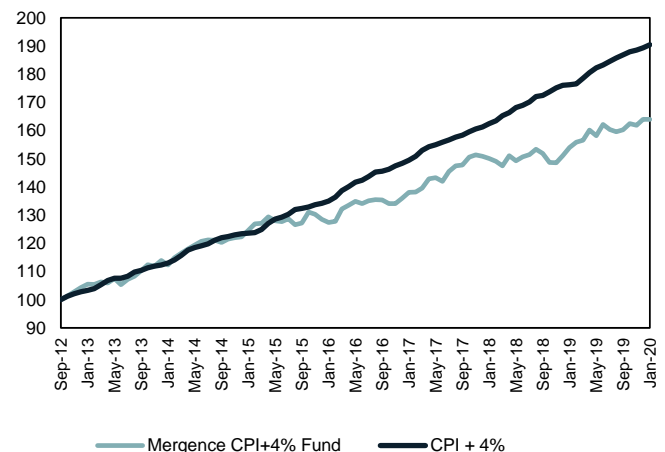
PERFORMANCE DETAILS

| Period | Fund | CPI + 4% | ALBI | ALSI |
|-------------------------|--------|----------|-------|--------|
| 1 Month | -0,01% | 0,59% | 1,19% | -1,69% |
| 3 Months | 0,94% | 1,34% | 3,30% | -0,27% |
| 6 Months | 2,26% | 3,23% | 4,47% | 0,55% |
| 1 Year | 6,48% | 8,02% | 8,48% | 7,14% |
| 3 Years (p.a.) | 5,90% | 8,40% | 9,35% | 5,32% |
| 5 Years (p.a.) | 5,64% | 9,04% | 6,65% | 4,99% |
| 7 Years (p.a.) | 6,50% | 9,13% | 7,21% | 8,01% |
| Since inception (p.a.)* | 7,98% | 9,01% | 8,82% | 11,40% |

*Inception: November 2009

| Year | Fund | CPI + 4% |
|------------|--------|----------|
| 2019 (YTD) | -0,01% | 0,59% |
| 2019 | 8,53% | 7,56% |
| 2018 | 0,12% | 9,18% |
| 2017 | 11,01% | 8,62% |
| 2016 | 5,82% | 10,61% |
| 2015 | 5,05% | 8,77% |
| 2014 | 7,37% | 9,80% |
| 2013 | 9,23% | 9,31% |
| 2012 | 16,34% | 9,61% |
| 2011 | 6,78% | 10,18% |
| 2010 | 9,09% | 7,49% |

7-YEAR TRACK RECORD



INVESTMENT MANDATE

The Fund is managed with an absolute return orientation, and is structured to generate a return of 4% above inflation at a low level of risk. It is broadly diversified across asset classes including equities, listed property, conventional bonds and inflation-linked bonds. The Fund employs active asset allocation and derivative hedging to manage and reduce downside risk.

RISK OF MONETARY LOSS

The recommended investment term for this Fund is 5 years or longer. While the return expectations should be set at periods over 5 years, the Fund has an objective not to lose money over any rolling 12-month period. As a result, declines over any 36-month period are unlikely. Note that while capital preservation is our intent, this is not a guaranteed fund.

RISK ANALYSIS

| Risk Measure | Fund |
|-------------------------------|--------|
| Annualised Return | 7,98% |
| Standard Deviation | 4,33% |
| Sharpe Ratio | 0,46 |
| Sortino Ratio | 1,04 |
| Maximum Gain | 3,83% |
| Maximum drawdown | -3,09% |
| Positive Months | 68,29% |
| Highest rolling 1-year return | 16,34% |
| Lowest rolling 1-year return | -1,83% |
| Beta to JSE All Share | 0,34 |
| Correlation to JSE All Share | 0,93 |

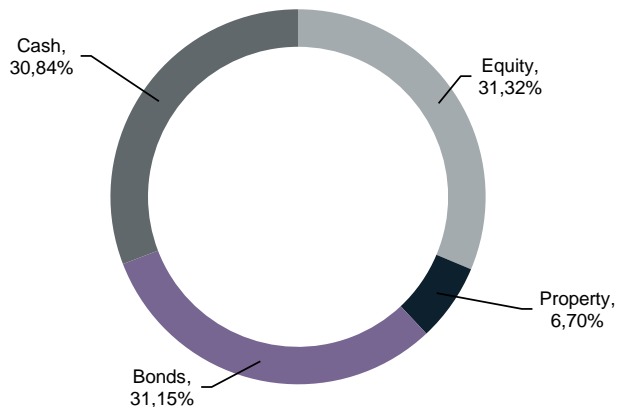
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FUND STRUCTURE

Asset Allocation (Effective)



Top 10 Equity Holdings

| | % of Category | % of Total |
|--------------------------|---------------|------------|
| Naspers | 16,09 | 5,38 |
| BHP Billiton | 8,45 | 2,82 |
| Anglo American | 7,78 | 2,60 |
| Richemont | 5,53 | 1,85 |
| Standard Bank | 5,29 | 1,77 |
| FirstRand | 4,80 | 1,60 |
| British American Tobacco | 4,38 | 1,46 |
| Prosus | 3,91 | 1,30 |
| Mondi plc | 3,71 | 1,24 |
| MTN | 3,64 | 1,22 |

MONTHLY PERFORMANCE RETURNS

| | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2020 | -0,01% | | | | | | | | | | | |
| 2019 | 1,92% | 1,20% | 0,49% | 2,24% | -1,21% | 2,54% | -1,14% | -0,45% | 0,38% | 1,38% | -0,36% | 1,32% |
| 2018 | -0,58% | -0,67% | -1,07% | 2,45% | -1,17% | 0,90% | 0,57% | 1,23% | -0,99% | -2,07% | -0,05% | 1,67% |
| 2017 | 1,56% | 0,11% | 1,01% | 2,38% | 0,25% | -0,91% | 2,44% | 1,41% | 0,19% | 1,92% | 0,52% | -0,32% |
| 2016 | -0,82% | 0,29% | 3,47% | 0,96% | 1,02% | -0,57% | 0,74% | 0,31% | -0,05% | -0,98% | 0,01% | 1,37% |
| 2015 | 1,90% | 1,79% | 0,22% | 1,77% | -1,06% | -0,26% | 0,82% | -1,67% | 0,47% | 3,08% | -0,58% | -1,43% |
| 2014 | -1,42% | 2,36% | 1,36% | 1,32% | 1,13% | 1,08% | 0,48% | -0,15% | -0,65% | 0,99% | 0,43% | 0,25% |
| 2013 | 1,20% | -0,12% | 0,87% | -0,37% | 1,47% | -2,06% | 1,89% | 0,99% | 1,88% | 1,88% | -0,46% | 1,78% |
| 2012 | 2,30% | 1,22% | 0,38% | 1,60% | -0,68% | 1,55% | 1,88% | 1,70% | 1,11% | 1,28% | 1,50% | 1,44% |
| 2011 | -0,46% | 1,19% | -0,07% | 1,82% | 0,12% | -0,35% | 0,15% | 1,43% | -0,88% | 2,56% | 1,12% | 0,00% |
| 2010 | -1,29% | 0,66% | 3,83% | 0,07% | -1,90% | -1,08% | 3,32% | -0,58% | 2,93% | 1,16% | 0,18% | 1,60% |

Please note that there are risks associated with financial products and past performance is not necessarily an indication of future performance.

PORTFOLIO MANAGEMENT



Dirk Steyn, BSc, B Eng and MSc (Financial Mathematics)

Head: Multi-Asset Class

Dirk joined Mergence Investment Managers in 2007 in the role of Quantitative Analyst whilst completing a master's in financial mathematics at the University of Cape Town. Since then he has fulfilled various roles in the investment process including risk manager and fixed income analyst. Since 2015 Dirk has worked in fixed income and cash management at Mergence and is Portfolio Manager in the Absolute Return Funds team. In October 2019 he was appointed to lead the team as Head: Multi-Asset Class.



Grace Debeila, B Econ Sc (Actuarial Science)

Co-Portfolio Manager

Grace joined Mergence in September 2019 as Co-Portfolio Manager on the Multi-Asset class funds. She is a seasoned investment professional with a solid 12 year background in the investment industry, primarily in asset management. Before joining Mergence, Grace was employed at Prescient Investment Management as Co-Portfolio Manager on the bond funds, having attained that title in January 2018 after a year of work there as an analyst assisting the portfolio managers and head of fixed income. Her work experience before that includes five years at Prudential Investment Managers as an Asset Allocation Analyst, two years at RMB Asset Management as a Portfolio Risk analyst and 18 months at Momentum Wealth in product development and technical actuarial support roles. Grace has completed 11 of the 15 Actuarial exams required by the Faculty and Institute of Actuaries in the UK with aspirations to complete the full series in future. She is currently pursuing her CFA designation and has completed level II.

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