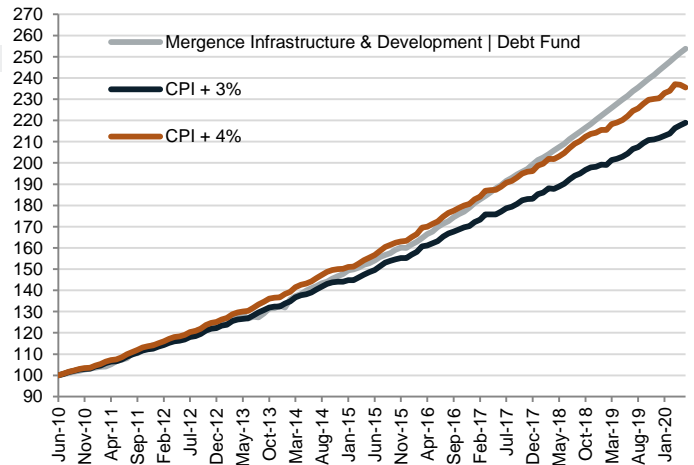


## OVERVIEW

<b>Equity Risk Profile</b>	Low <span style="display: inline-block; width: 100px; border-bottom: 2px solid gray; position: relative; top: -10px;"> <span style="position: absolute; left: 0; top: -10px; width: 20px; height: 10px; background-color: gray;"></span> <span style="position: absolute; left: 30px; top: -10px; width: 40px; height: 10px; background-color: gray;"></span> <span style="position: absolute; left: 65px; top: -10px; width: 20px; height: 10px; background-color: gray;"></span> </span> Moderate High
<b>Fund Purpose</b>	Consistent income generation through socially responsible investing and development in infrastructure assets.
<b>Benchmark</b>	Headline Consumer Price Index (CPI) +3% per annum over rolling 3-years
<b>Investment Vehicle</b>	Segregated / Pooled
<b>Inception date</b>	16 June 2010
<b>Number of Months</b>	119
<b>Fund Size</b>	R 263.06 million
<b>Minimum Investment</b>	R 100 million / none for pooled
<b>Investment Period</b>	3-year lock-in period
<b>Management Fee</b>	Subject to mandate (usually between 1.00% and 1.50% per annum, excl VAT)
<b>Performance fees</b>	Negotiable

## LONG TERM TRACK RECORD



## INVESTOR PROFILE

**The Fund is suitable for institutional investors:**

- who seek exposure through supporting high impact developmental investing in terms of social, environmental and governance criteria;
- who are comfortable with the inherent volatility of the financial markets, and who acknowledge that the effects of impact investing occur over medium to long term time horizons;
- who seek long term capital growth whilst promoting impact and socially responsible investing.

## INVESTMENT OBJECTIVE

The Mergence Infrastructure & Development | Debt Fund has a long-term performance target of inflation +3% per annum over the medium to long term by investing in opportunities that create both a positive and measurable social developmental and/or environmental impact.

## PERFORMANCE\*\* DETAILS

Period	Fund	CPI + 3%
1 Month	0,78%	-0,27%
3 Months	2,45%	1,53%
6 Months	5,11%	2,90%
Year to date	4,19%	2,56%
1 Year	10,42%	5,95%
2 Years (p.a.)	10,62%	6,67%
3 Years (p.a.)	10,49%	6,94%
5 Years (p.a.)	10,68%	7,68%
Since Inception (p.a.)	9,85%	8,05%

\*\* Returns are quoted gross of fees.

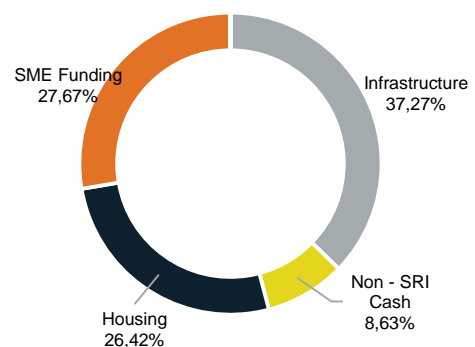
## INVESTMENT MANDATE

The Mergence Infrastructure & Development | Debt Fund is a socially responsible fund that invests in projects, businesses, organisations and funds that encourage and enhance growth and development in South Africa. This Fund aims to invest in debt investments issued to create positive and sustainable social and/or economic impact beyond the financial return.

## IMPACT REPORTING

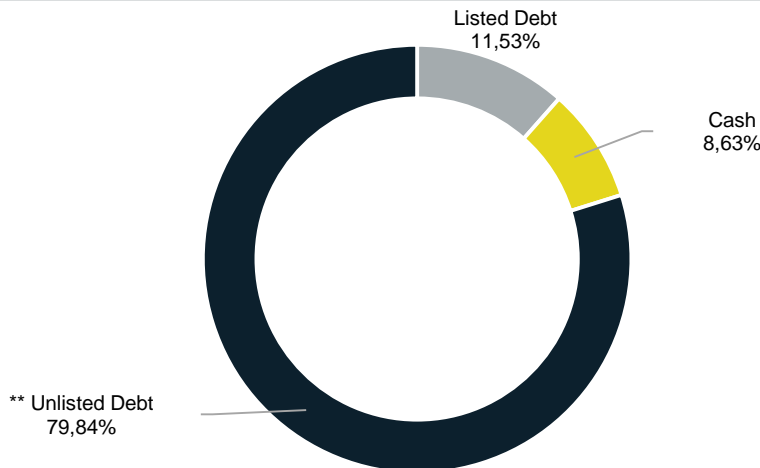
The Fund utilises a detailed process to evaluate and verify the social and environmental impact of each investment. Approved investments will be expected to achieve the Fund's financial return objectives, whilst also satisfying social impact, environmental and governance criteria.

## Impact Allocation



## FUND STRUCTURE

### Asset Allocation



\*\* Target asset allocation for Unlisted Debt of 80%

## PORTFOLIO MANAGEMENT TEAM



**Mark van Wyk, B Com (Hons), CA (SA)**

Head: Unlisted Investments, Portfolio Manager

As a leader in institutional impact and infrastructure investments, Mark has nearly 20 years of experience in the capital and investment markets. Based largely in Cape Town, he has worked at Sanlam Properties, PwC and Mettle where he specialised in corporate finance, structured finance, specialist income funds and private equity transactions. Mark joined Mergence in 2010 where as Head: Unlisted Investments, he oversees the unlisted credit and unlisted equity asset portfolios.

Mark is a sought-after commentator and a guest lecturer at the UCT Graduate School of Business. He serves on the ASISA Responsible Investments Committee and has won ABSIP awards for Alternative Asset Manager in 2014 and 2016. He is a qualified CA and has a BCom (Hons) from the University of Natal.

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