### Mergence Equity Prime Fund (A1)

#### Minimum Disclosure Document

November 2020

#### **Fund Description and Summary of Investment Mandate**

Our philosophy of pragmatism underlines our approach to investing in equities, and thus the Fund's objective to be a consistent generator of alpha through cycles. We embrace a style agnostic approach given the cyclicality in performance of a strong bias to either value or growth styles. Our investment process is bases on detailed bottom up fundamental analysis. We aim to invest in high quality businesses that are trading at a discount to our assessment of fair value. Our equity investment process is comprehensive, proprietary research driven and long term focused .

#### **Investment Objective**

The Mergence Equity Prime Fund<sup>1</sup> is a collective investment scheme that aims to provide investors with capital growth over the long term. The objective is to achieve returns that are in excess of the FTSE/JSE Capped Shareholder Weighted Index (Capped SWIX) over any three year rolling period, without exposing the Fund to excessive risk.

#### **Risk Indicator**

Low Medium Medium High High	Low	Low Medium	Medium	Medium High	High
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#### Medium - High Risk

- This portfolio has a higher exposure to equities than any other risk profiled portfolio and therefore tends to carry higher volatility due to high exposure to equity markets.
- Expected potential long term returns are high, but the risk of potential capital losses is high as well, especially over shorter periods.

#### The Fund is suitable for investors who:

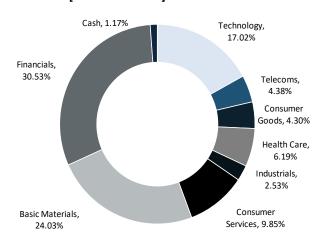
- $\bullet \ \ \text{Seek specialist South African equity exposure as part of their overall investment strategy;}$
- Believe long term equity exposure adds value;
- Understand the nature of equity exposure in that there is a risk of market fluctuations.

#### **Fund Performance [Net of Fees]**

	Fund	Benchmark	Active Return
1 Month	10.55%	10.38%	0.17%
6 Months	13.23%	14.22%	-0.99%
1 Year	-5.77%	-1.69%	-4.08%
3 Years	-4.97%	-3.98%	-0.99%
5 Years	-1.14%	1.68%	-2.82%
Since Inception Annualised	7.49%	8.15%	-0.66%
Since Inception Cumulative	104.62%	117.47%	-12.85%

Returns above one year are annualised. Annualised return is the weighted average compound growth rate over the period measured.

#### **Asset Allocation [November 2020]**





#### **Fund Information**

Fund Manager Mergence Investment Managers (Pty) Ltd

ASISA Fund Category South African - Equity - General

FTSE/JSE Capped Shareholder Weighted Index
Benchmark

(Capped SWIX)\*

Class Launch Date January 2011

Fund Class A1

Fund Base Fee 1.00% (Excl. VAT)

Total Fund Size R 49 973 162

Income Distribution Dates February

Income Payment Dates 3<sup>rd</sup> working day of March

JSE Code MRQPA1

ISIN ZAE000263133

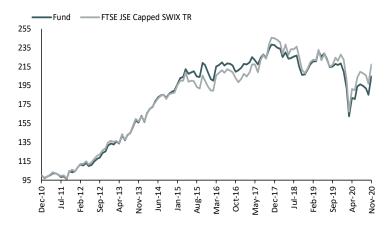
NAV (cents) 162.45

Pensions Fund Act Reg. 28 Non Compliant

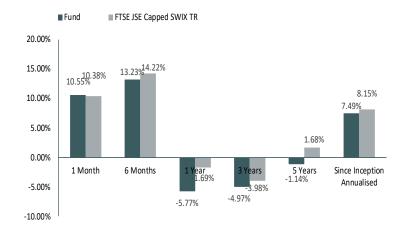
#### Income Distributions (cpu)

Month	Dividend	Interest	Total
Feb 2020	5.9064	0.7292	6.6356
Feb 2019	0.1868	0.0178	0.2046

#### **Growth of R100 Invested Since Inception**



#### **Fund Trailing Performance**



<sup>1</sup>Previously known as the Mergence Equity Prescient Fund, the fund amalgamated with Prime CIS on the 15<sup>th</sup> of September 2018.

<sup>\*</sup> Previously FTSE JSE Shareholder Weighted Index (SWIX) until 31 Oct 2018

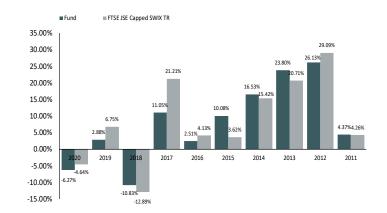
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# MERGENCE INVESTMENT MANAGERS

#### **Fund Calendar Year Performance**



#### **Fund Risk Statistics**

	Fund	Benchmark
Standard Deviation <sup>*</sup>	12.12%	13.38%
Tracking Error*	3.82%	
Alpha <sup>*</sup>	-0.66%	
% Months Outperforming Benchmark	44.54%	
% Positive Months	60.50%	58.82%
Fund Maximum Drawdown: Mar-2020	-31.87%	
Fund Highest Annual Return: Jun-2014	33.15%	
Fund Lowest Annual Return: Mar-2020	-26.39%	
*Annualised		

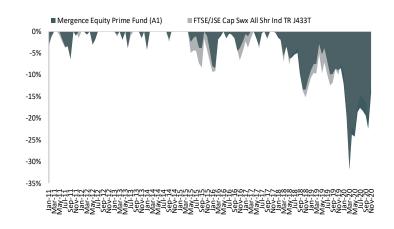
#### **Fund Fees**

Fees Structure (% p.a.)	Class A1
Annual Fee (manager)	1.00% (Excl. VAT)
Performance Fee	n/a
Administration Fee	0.15% (Excl. VAT)

#### **Top Equity Holdings**

NPN - Naspers Ltd	11.73%
BTI - British American Tobacco Plc	6.04%
AGL - Anglo American Plc	5.71%
FSR - Firstrand Ltd	5.58%
APN - Aspen Pharmacare Hldgs.	4.70%
PRX - Prosus NV	4.36%
SBK - Standard Bank Group Ltd	4.24%
BAT - Brait SE	3.86%
SSW - Sibanye Stillwater Group Ltd	3.61%
BHP - BHP Group Plc	3.58%

#### **Drawdown Analysis**



Cost Ratios (Annual) including VAT as at: 30 November 2020	Class A1	
Based on period from :	Oct 2019 - Sept 2020	
Total Expense Ratio	1.61%	
Transaction Costs	0.35%	
Total Investment Charge	1.96%	

#### Glossary

Volatility is a statistical measure of the dispersion of returns for a given security or market index.

**Tracking error** is a measure of the risk in an investment portfolio that is due to active management decisions made by the portfolio manager; it indicates how closely a portfolio follows the index to which it is benchmarked.

Sharpe Ratio is a measure for calculating risk-adjusted return. It is the average return earned in excess of the risk-free rate per unit of total risk. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been; i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns.

Alpha is a measure of the active return on an investment. It represents the excess returns of a fund relative to the return of a suitable benchmark.

Market Risk: Equity markets are volatile and the price of equities fluctuate based on a number of factors such as changes in the economic climate, general movements in interest rates and the political and social environment which will also affect the value of the securities held in the CIS, thereby affecting the overall value of the CIS.

Currency Risk / Foreign Exchange Risk: This risk is associated with investments that are denominated in foreign currencies. When the foreign currencies fluctuate against the USD, the investments face currency gains or losses.

Concentration Risk: CIS investment vehicle pools the assets of many investors and use the proceeds to buy a portfolio of securities. There are regulations in place which limit the amount that a CIS may invest in securities, thereby spreading the risk across securities, asset classes and companies.

Liquidity Risk: This relates to the ability of the CIS to trade out of a security held in the portfolio at or near to its fair value. This may impact on liquidity and in the case of foreign securities, the repatriation of funds.

Inflation Risk: The risk of potential loss in the purchasing power of your investment due to a general increase of consumer prices.

Compliance Risk: This refers to the risk of not complying with the legislation, regulations, prescribed investment limits and internal policies and procedures by the manager or the portfolio manager.

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#### **Fund Manager**

INVESTMENT MANAGERS

MERGENCE

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#### STATUTORY DISCLAIMER & NOTES

This is a minimum disclosure document and a general investor report. Collective Investment Schemes are generally medium to long term investments. The value of the participatory interests may go down as well as up. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Past performance is not necessarily an indication of future performance. CIS's are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to these portfolios and are subject to different fees and charges. A schedule of fees and charges and maximum commissions is available on request from the manager. The manager has a right to close portfolios to new investors in order to manage them more efficiently in accordance with their mandates. Commission and incentives may be paid and if so, will be included in the overall costs. Forward pricing is used. The manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Income is reinvested on the re-investment date. The Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Dealing prices are calculated on a net asset value and auditor's fees, bank charges and trustee fees are levied against the portfolios. Performance is calculated for the portfolio, as well as that the individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Income distributions are included in performance calculations prior to deduction of applicable taxes. Fund of funds are funds that invests in funds of collective investment schemes that levy their own charges, which could result in a higher fee structure for the fund of funds. Performance numbers and graphs are sourced from Collective Endeavours Consulting (Pty) Ltd. NAV to NAV figures have been used. Investment performance is for illustrative purposes only. Investment performance is calculated after taking the actual initial fees and all ongoing fees into account. The reinvestment of income is calculated on the actual amount distributed per participatory interest by using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual date of reinvestment. Risk profile of the fund ranges from low risk to high risk with a low risk potentially associated with lower rewards and a high risk with potentially higher rewards. Foreign securities may be included in the portfolio from time to time and as such may result in the following: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks and potential limitations on the availability of market information. Certain investments, including futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all investors. The daily cut off time is 14:00 for trades and the valuation point is 22:00 daily. Prices are published on Finswitch by 10:00 daily. One can also obtain additional information on Prime Investments products on the Prime Investments website and all price related queries or information is readily available on request. Prime Collective Investment Schemes Management (RF) (Pty) Ltd is a registered Collective Investment Scheme Manager in terms of Section 5 of the Collective Investment Schemes Control Act and is a wholly owned subsidiary of Prime Financial Services (Pty) Ltd, a member of ASISA.

The Mergence Prime co-named funds (as defined in BN 778 of 2011) are registered under the Prime Collective Investment Scheme, managed by Prime Collective Investment Schemes Management Company (RF) (Pty) Ltd ("the manager") (Registration No. 2005/017098/07), a registered Collective Investment Schemes Management Company in terms of the Collective Investment Schemes Control Act 45 of 2002, supervised by the Financial Sector Conduct Authority ('FSCA'). The manager takes full responsibility for the co-named portfolio, regardless of any co-naming arrangements. Mergence is the FSCA approved and appointed investment manager of the co-named CIS funds and authorised as a Financial Services Provider.

#### Total Expense Ratio (TER

Total Expense Ratio, expressed as a percentage of the fund, is a measure of the actual expenses incurred by the fund over the past financial year and is not an indication of the current fees charged to manage the fund. The TER includes the annual management fees, performance related fees (if any) as well as audit fees, trustee fees and the VAT payable on these components. It also includes the same for any underlying funds the fund may be invested in.

Please note: A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. Transaction Costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, the investment decisions of the investment manager and the TER.

#### Transaction Cost (TC)

Transaction cost expressed as a percentage of the fund, is the total cost incurred in dealing in the underlying assets of the fund, which includes buys and sells in order to change portfolio positioning or to facilitate cash flow into or out of the fund. Incurring these costs is an inevitable part of managing a unit trust portfolio. The level of such costs over any particular period should be interpreted in the context of factors such as financial market events and volatility over the same period, the style of the investment manager, cash flow profile of the fund and the type of fund. E.g. dealing costs for money market or income funds are typically materially lower than for equity funds.

#### Total Investment Charge (TIC)

The Total Investment Charge, expressed as a percentage of the fund, relates to all investment costs of the fund. It is shown as the sum of the TER and TC.

With the exception of money market funds, all unit trust returns are quoted net of TIC, therefore these expenses should not be deducted again from published returns. The Fund performance can therefore be assessed on a basis which already takes into account relative differences in TER and TC.

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