

## Fund Fact Sheet

# Mergence Renewable Energy Debt Fund II

31 March 2022 - Issued: 24 April 2022



### OVERVIEW

	Low	Moderate	High
Risk Profile			
Targeted Fund Size	R 3 billion		
Current asset value	R 653.72 million		
Undrawn capital	R0,00		
Fund Purpose	Consistent income generation & capital preservation investing (renewable energy assets)		
Sector	South African Renewable Energy Assets		
Asset Class	Unlisted secured debt		
Benchmark Return	CPI + 4%		
Launch Date	October 2017		
Fund Structure	Closed-end		
Fund Maturity Date	30 September 2029		
Commitment Period	24 months from Launch Date		
Management Fee	0.85% per annum (excl. VAT) (negotiable with preferential fee to seed investors)		

### FUND COMPOSITION

The Mergence Renewable Energy Debt II Fund invests in feasible renewable energy generation projects based on proven technology. Investments are made in debt instruments underpinned by electricity generation assets with power purchase agreements in place. Repayments from the generation asset earnings are passed through to the investor. Investments take place through renewable energy project companies to maximise profit and isolate specific risks. The Fund aims to invest in projects which are structured to deliver socio-economic targets in excess of the minimum thresholds, therefore taking into account local content, local procurement, local ownership and job creation.

### TECHNOLOGY ALLOCATION



### INVESTOR PROFILE

The Fund is suitable for institutional investors:

- who seek exposure through supporting developmental investing in terms of social and environmental criteria;
- who are comfortable with the inherent volatility of the financial markets, and who acknowledge that the effects of impact investing occur over medium to long term time horizons.

### IMPACT OBJECTIVE

The Fund aims to invest in projects which are structured to deliver socio-economic targets in excess of the minimum thresholds, therefore taking into account local content, local procurement and local ownership and job creation.

### INVESTMENT OBJECTIVE

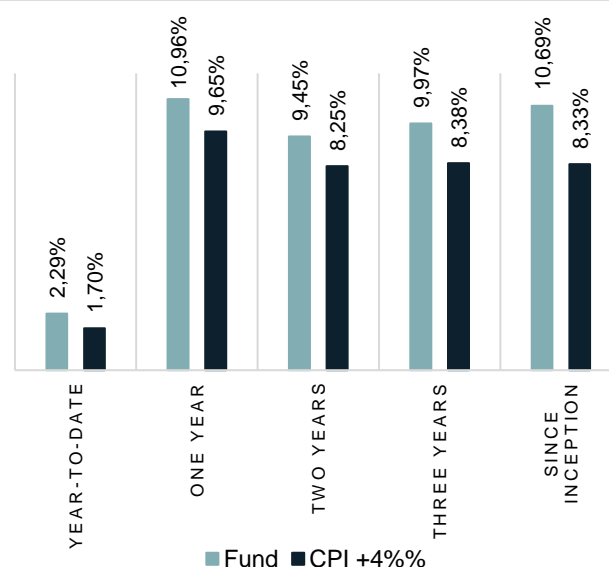
The Mergence Renewable Energy Debt Fund II is a Development Impact Fund which seeks to provide commercially viable investments into the renewable energy sector enabling investors to achieve targeted investment returns together with social and environmental impact. This Fund invests primarily in the construction, commissioning and operation of renewable energy projects within South Africa, and aims to achieve the maximum risk-adjusted return possible from this asset class. The Fund only invests in the senior & mezzanine debt of viable renewable energy projects. Our Investment approach includes:

- Strong fundamentals;
- Diversification across technologies; and
- Well-regarded advisory committee with strong track record.

### PERFORMANCE COMMENTARY

The Fund has invested in 3 renewable energy projects located in 1 South African province. All current renewable energy project investments yield gross returns above the benchmark return of CPI + 4%. In addition to achieving the gross returns, the Fund has invested in projects that demonstrate higher than threshold economic development indications including community ownership and local content. All of the 3 investments within the portfolio have been completed, commissioned and are selling electricity successfully into the grid.

### PERFORMANCE SUMMARY



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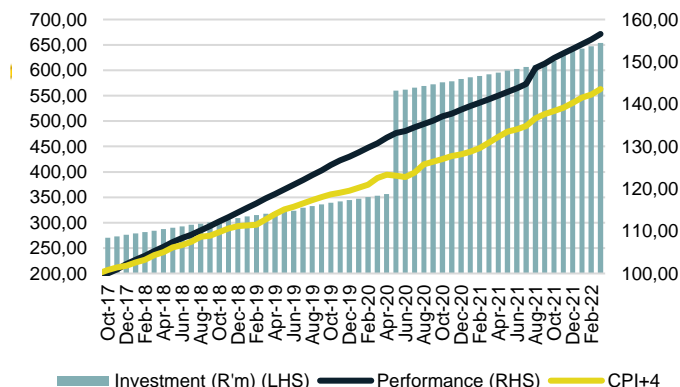
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### GEOGRAPHIC ALLOCATION



### FUND GROWTH



### SOLAR AND WIND PROJECTS



### PORTFOLIO MANAGER



#### Bulelwa Ntshingwa

BCom (Accounting), PGDA (Development Finance)  
Investment Principal

Bulelwa joined Mergence in 2020 with a strong background in private equity and asset management spanning 17 years and a demonstrable track record in managing the entire deal process. As an Investment Principal, she was the lead to conclude several transactions and serves on the boards of various Mergence portfolio/investee companies. Before joining Mergence, Bulelwa was an Investment Principal at PAPE Fund Managers (a boutique black-owned boutique in Stellenbosch) and Managing Partner and Founder at STEM Investment Management (an independent advisory and investment firm in Cape Town focusing on renewable energy and infrastructure). Earlier in her career, Bulelwa was an equity analyst, including at Eskom Pension & Provident Fund and Old Mutual. She holds various NGO non-executive leadership positions



#### Chito Siame

B Sc Hons, ACCA, MCom (Financial Management)  
Investment Principal

As an Investment Principal, Chito focuses on private market investment opportunities (private equity and/or credit) throughout the Southern African Development Community (SADC). Chito was the lead to conclude transactions in the aquaculture and microfinancing sectors. He serves on the boards of several of Mergence investee companies. Chito joined Mergence Investment Managers in 2011, initially as an Equity Analyst in the Public Markets investment team at focused on various company sectors including FMCG, hospitality, financial services, and telecommunications before transitioning to the Private Markets investment team in 2015. Previous work experience includes audit and management consulting, as well as business analysis at Lafarge Holcim South East Africa

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